



Best High-End Real Estate Agency - Austria

Ferstl Immobilien has been in the real estate business since 2006. The family business is driven by a desire to help every one of their clients to find their dream property. With bases in both Salzburg and Zell am See, the company stands out from the crowd, providing a unique blend of advice and practical assistance. Its goal, to find you more than just a property, to find you a home.

From opening its doors in 2006, Ferstl Immobilien has built a reputation based on honesty, trust and reliability. Managing Director, Kevin Ferstl, tells us, "Fairness is the foundation of our work – in dealing with customers, but also within our company because only a good team achieves the best possible results. This means you as a customer not only get a beautiful property but also the best possible advice. It's important to have the right real estate partner. The love of real estate inspires us. But nothing motivates us more than making our customers happy. From the first step to moving into your new home, we're by your side."

Ferstl Immobilien helps its clients to find anything from a private house to land and holiday properties. Although based in Austria the company's expertise extends into Italy and Croatia too. Whether you're looking for an elegant villa with a sea view, a penthouse holiday apartment, or a stylish office space, the consultants at Ferstl Immobilien are ready to help you find the perfect match.

Since the COVID-19 pandemic started, the home has gained more importance for most Austrians, with many wishing to invest in their own property. As a result of the restrictions, virtual viewings have also become more popular. Ferstl Immobilien's virtual tours allow clients to experience a range of properties without the need to attend in person.

For sellers, the company offers a high-quality service portfolio. Starting with a free professional property valuation, Ferstl Immobilien provides videos in 4K and aerial photography. The experienced team puts together 360 virtual tours of both the interior and exterior of the property. Their copywriters



and graphic designers then bring together the portfolio and add those important finishing touches. As well as marketing your property on the normal online sales portals, the team uses its unique and innovative approach to social media to attract the right buyer too.

When we ask Kevin about the internal culture at the company, he tells us, "We know that a well-functioning team is the foundation of a successful, lively and open organisation. Each individual in the team, and the organisation, can only achieve the greatest possible success by working together. The mix of different skills and competencies at Ferstl

Immobilien makes our team so unique. Every member of our team is part of our Ferstl Immobilien family."

Despite 15 years of success in the sector, the company is not planning to slow down, with several goals in place to achieve over the coming years.



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